



October 7, 2019

SUBJECT: Grande Vistas

To whom it may concern:

I am writing this letter of endorsement for Grande Vistas to outline the benefits that KCA has received by using their services.

Oddly enough, we found out about Grande Vistas when we were reviewing our technology costs. They analyzed our telecommunications and internet expenses and helped us reduce our annual costs by over **75%**. The savings they found goes directly towards our bottom line and will certainly be used in other areas of our business.

Grande Vistas provides a thorough analysis of your Telecom, Internet and Cyber Security services to ensure you are maximizing your technology dollars with the right mix of suppliers, technologies and services. Grande Vistas has proven to be a worthy business partner for us – they are a true Advisor to our organization. With access to over 100 unique vendors, they are able to find the best solution to meet your requirements and budget. Best of all, there is no fee for their assessment since their compensation comes from the suppliers you select. They are completely objective and unbiased and will be a great resource for your company.

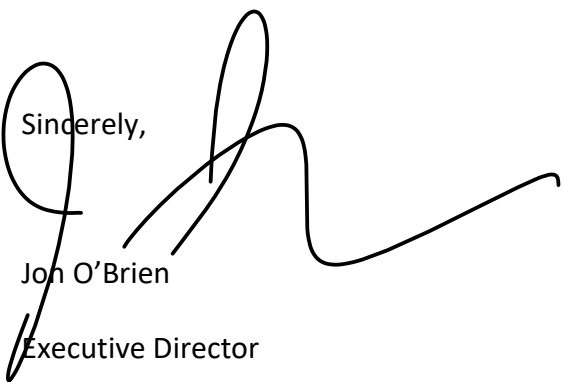
Grande Vistas has joined the KCA. They look forward to connecting with our members at our events and discussing the services they can provide. If you would like to speak to me directly about Grande Vistas, please feel free to call me at 717.731.6272.

You may visit their web site here: <https://grandevistas.com/> and their contact info is: 704.608.0871 or info@grandevistas.com.

After having saved us a considerable amount of money, we are confident they will be able to help our members.

Please do not hesitate to contact me if you wish to discuss this recommendation.

Sincerely,



Jon O'Brien

Executive Director